

Digital Positioning Checklist

Digital Positioning Checklist Build your online presence with confidence.

10-STEPS CHECKLIST	
Step 1	CLARITY: Define Your Brand Core
	 □ Have you clearly defined your brand mission, vision, and values? □ Do you understand your ideal audience and what problems you solve for them? □ Do you have a unique value proposition (UVP) that separates you from the rest?
Step 2	STRATEGY: Set Your Digital Goals
	□ Have you outlined SMART goals for your online presence (awareness, traffic, conversions)? □ Are your digital goals aligned with your business objectives?
Step 3	WEBSITE: Foundation of Trust
	 □ Is your website fast, secure, responsive, and easy to navigate? □ Does it reflect your brand identity and message clearly? □ Is there a clear CTA (call to action) on every key page?
Step 4	SOCIAL MEDIA PRESENCE
	 □ Are you active on platforms where your audience actually spends time? □ Do your profiles use consistent branding (logo, tone, visuals)? □ Is your content providing value, not just noise?
Step 5	SEO FOUNDATIONS
	 □ Are you using relevant focus keywords across website and blog content? □ Do you optimize all titles, meta descriptions, and image alt texts? □ Are your Google Business Profile and local SEO listings updated?
Step 6	EMAIL & OUTREACH
	□ Do you have a lead capture system (e.g., newsletter signup, lead magnet)? □ Are you actively nurturing leads via email or DM sequences?
Step 7	ANALYTICS & OPTIMIZATION
	□ Is Google Analytics (or GA4) set up and tracking user behavior? □ Do you regularly review what works and adjust based on insights?
Step 8	BRAND COMMUNICATION & TONE
	□ Is your brand voice consistent across all touchpoints (site, social, email)?□ Do you sound human and relatable — not generic or robotic?
Step 9	LAUNCH & ITERATE
	☐ Have you launched your MVP (Minimum Viable Presence)? ☐ Are you gathering feedback from real users and improving over time?
Step 10	BONUS: MINDSET & MESSAGING
	☐ Are you showing up consistently, even before everything is "perfect"?

☐ Do you lead with value and story, not just self-promotion?